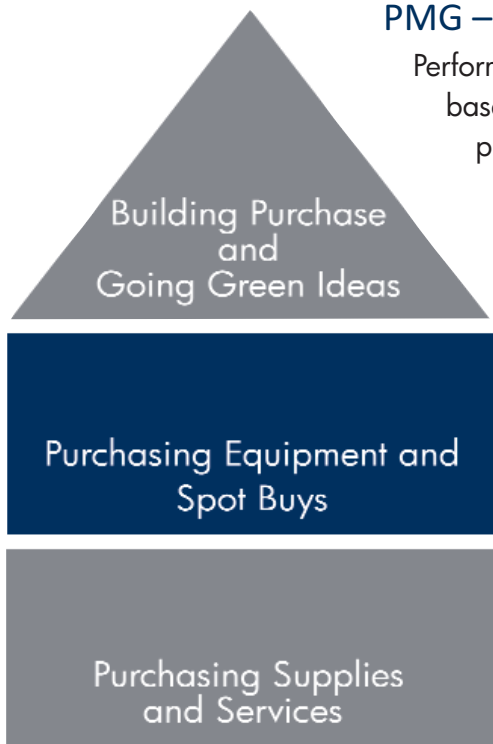




### Client Benefits

- ▶ Recommended core list of supplies and services for multiple purchasing categories
- ▶ “Best in Class” Certified Supplier pricing and business terms available
- ▶ Spot buys for equipment, services and supplies
- ▶ Requests For Quotes (RFQ’s) for selected categories and initial contract drafts for suppliers
- ▶ Supplier implementation and coordination assistance
- ▶ Project management assistance with related expense categories
- ▶ Limited time and commitment
- ▶ Strategic purchasing provides process simplification , research and analysis to make sound business decisions faster, better and less expensive
- ▶ Eco-friendly building/renovation ideas from expert professionals who have assisted other clients in “Going Green” and reducing consumption and overall energy costs
- ▶ Access to experienced industry personnel with specific purchasing skills in supplies, services – all with the assurance of quality products and services at a competitive value.

PMG saves clients an average of 23% on their annual spend of supplies, services and equipment operating expense categories, while lowering their supplier base by an average of 40%.



### PMG – Proven Purchasing Expertise

Performance Management Group (PMG), a supplier independent Twin Cities based Purchasing Services Provider (PSP) was founded in 1992 to improve purchasing processes, optimize suppliers, reduce costs and transform business efficiencies; all resulting in improved operational performance and increased profits. As a leading PSP, we offer results-oriented, experienced purchasing professionals with extensive national, regional and local expertise in 100+ operating expense categories of supplies, services and equipment. Our list of satisfied clients includes some of the largest single store, multi-location, and mega clients in the nation.